

COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF BANKING AND SECURITIES

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2015 NOV -9 AM 9:32

COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF BANKING AND  
SECURITIES, COMPLIANCE OFFICE

PA DEPARTMENT OF  
BANKING AND SECURITIES

v.

Docket No. 15 CC38 (BNK-CAO)

JOHN KENNEDY FORD, INC.

**CONSENT AGREEMENT AND ORDER**

The Commonwealth of Pennsylvania, acting through the Department of Banking and Securities (“Department”), Compliance Office (“Office”), has reviewed the business practices of John Kennedy Ford, Inc. (“John Kennedy Ford”), and its officers, employees and directors. Based on the results of its review, the Office concludes that John Kennedy Ford operated in violation of the Consumer Credit Code as related to motor vehicle sales finance (“CCC”), 12 Pa.C.S. § 6101 *et seq.* The parties to the above-captioned matter, in lieu of litigation, hereby stipulate that the following statements are true and correct in the settlement of the above-captioned matter and, intending to be legally bound, hereby agree to the terms of this Consent Agreement and Order (“Order”).

**BACKGROUND**

1. The Department was the Commonwealth of Pennsylvania’s administrative agency authorized and empowered to administer and enforce the former Motor Vehicle Sales Finance Act, 69 P.S. § 601 *et seq* (“MVSFA”).

2. The Department is the Commonwealth of Pennsylvania’s administrative agency authorized and empowered to administer and enforce the CCC.

3. The CCC replaced the Motor Vehicle Sales Finance Act (“MVSFA”, 69 P.S. § 601 *et seq*) effective as of November 27, 2014.

4. The Office is primarily responsible for administering and enforcing the CCC for the Department.

5. John Kennedy Ford's principal place of business is located at 730 Valley Forge Road, Phoenixville, PA 19460-2518.

Unlicensed Period

6. Under the CCC, anyone engaging in the business of an installment seller of motor vehicles under installment sales contracts needs a license issued by the Department. 12 Pa. C.S. § 6211(a)(1).

7. Under the CCC, installment sellers must submit a yearly renewal license application to the Department at least fifteen (15) days prior to October 1 of each year. 12 Pa. C.S. § 6216.

8. The Department licensed John Kennedy Ford as an installment seller, license no. 7047 through September 30, 2015.

9. John Kennedy Ford failed to timely submit a license renewal application for license no. 7047 by the October 1, 2015 deadline.

10. The Department canceled license no. 7047 effective on October 1, 2015. 12 Pa. C.S. § 6211(b)(2).

11. John Kennedy Ford submitted a new application ("New Application") for an installment seller license on or around October 8, 2015.

12. Upon receiving and reviewing the New Application, the Department discovered that John Kennedy Ford entered into three (3) installment sale contracts between October 1, 2015 and October 7, 2015.

13. The Department approved John Kennedy Ford's New Application and issued installment seller license no. 53039 on October 8, 2015.

14. John Kennedy Ford was not licensed to enter into installment contracts when it entered into the three (3) installment contracts.

15. Because the Department canceled license no. 7047, the CCC prohibited John Kennedy Ford from engaging in the Commonwealth as an installment seller without first obtaining an installment seller license from the Department. 12 Pa. C.S. § 6211(a)(1).

#### Authority of the Department

16. The CCC grants the Department the authority to issue orders as may be necessary for the enforcement of the CCC. 12 Pa. C.S. § 6203(a)(5).

17. Section 6218 of the CCC states that the Department may revoke or suspend any license where the licensee violated a provision of this chapter. 12 Pa. C.S. § 6218(a)(2).

18. Section 6274 of the CCC provides that “[a] person required to be licensed under this chapter that violates this chapter, directs a violation of this chapter or engages in an activity for which a license could be suspended or revoked under section 6218 (relating to revocation or suspension of license) shall be subject to a civil penalty levied by the department of not more than \$2,000 for each offense.” 12 Pa. C.S. § 6274.

#### **VIOLATION**

19. John Kennedy Ford violated Section 6211(a) of the CCC when it engaged in the business of an installment seller while unlicensed. 12 Pa. C.S. § 6211(a)(1).

#### **RELIEF**

20. Fine. John Kennedy Ford agrees to pay a fine of three hundred dollars (\$300). The fine will be due within thirty (30) days of the Effective Date of the Order as defined in paragraph 28 below. The fine payment shall be remitted by certified check or money order made payable to the “Department of Banking and Securities” and sent to the attention of: Department of Banking and Securities, Compliance Office, 17 N. 2nd Street, Suite 1300, Harrisburg, PA 17101-2290.

21. Corrective Action. Upon the Effective Date of this Order, John Kennedy Ford shall not engage in the business of an installment seller in Pennsylvania unless it is licensed.

#### FURTHER PROVISIONS

22. Consent. John Kennedy Ford hereby knowingly, willingly, voluntarily and irrevocably consents to the entry of this Order pursuant to the Bureau's order authority under the CCC and agrees that it understands all of the terms and conditions contained herein. John Kennedy Ford, by voluntarily entering into this Order, waives any right to a hearing or appeal concerning the terms, conditions and/or penalties set forth in this Order.

23. Consumer's Rights. This Order shall not limit or impair a consumer's rights under CCC. 12 Pa. C.S. § 6236. (69 P.S. § 635).

24. Publication. The Department will publish this Order pursuant to its authority in Section 302.A.(5) of the Department of Banking Code. 71 P.S. § 733-302.A.(5).

25. Entire Agreement. This Order contains the whole agreement between the parties. There are no other terms, obligations, covenants, representations, statements, conditions, or otherwise, of any kind whatsoever concerning this Order. This Order may be amended in writing by mutual agreement by the Bureau and John Kennedy Ford.

26. Binding Nature. The Department, John Kennedy Ford, and all officers, owners, directors, employees, heirs and assigns of John Kennedy Ford intend to be and are legally bound by the terms of this Order.

27. Counsel. This Order is entered into by the parties upon full opportunity for legal advice from legal counsel.

28. Effectiveness. John Kennedy Ford hereby stipulates and agrees that the Order shall become effective on the date that the Bureau executes this Order ("Effective Date").

29. Other Enforcement Action.

- a. The Department reserves all of its rights, duties, and authority to enforce all statutes, rules and regulations under its jurisdiction against John Kennedy Ford in the future regarding all matters not resolved by this Order.
- b. John Kennedy Ford acknowledges and agrees that this Order is only binding upon the Department and not any other local, state or federal agency, department or office regarding matters within this Order.

30. Authorization. The parties below are authorized to execute this Order and legally bind their respective parties.

31. Counterparts. This Order may be executed in separate counterparts and by facsimile or electronic mail in portable document format "PDF."

32. Titles. The titles used to identify the paragraphs of this document are for the convenience of reference only and do not control the interpretation of this document.

WHEREFORE, in consideration of the foregoing, including the recital paragraphs, the Department of Banking and Securities, Compliance Office and John Kennedy Ford, Inc. intending to be legally bound do hereby execute this Consent Agreement and Order.

FOR THE COMMONWEALTH OF PENNSYLVANIA, DEPARTMENT OF BANKING AND SECURITIES, COMPLIANCE OFFICE

FOR JOHN KENNEDY FORD, INC.

Redacted

Redacted

(Officer Signature)

John Talalai, Administrator  
Compliance Office  
Department of Banking and Securities

J. Michael Kennedy  
(Print Officer Name)

Date: 11-6-2015

pres.  
(Title)

Date: 11/3/15