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**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF BANKING AND SECURITIES**

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BANKING AND SECURITIES

**COMMONWEALTH OF PENNSYLVANIA :  
DEPARTMENT OF BANKING AND :  
SECURITIES, COMPLIANCE OFFICE :**

v.

**DOCKET NO. 23 0014 (BNK-CAO)**

**NATIONS LENDING CORPORATION :**

**CONSENT AGREEMENT AND ORDER**

The Commonwealth of Pennsylvania, acting through the Department of Banking and Securities (“Department”), Compliance Office (“Office”), has reviewed the business practices of Nations Lending Corporation (“Nations Lending”). Based on the results of its review, together with certain disclosures Nations Lending has made to the Department, the Office believes that Nations Lending operated in violation of the Mortgage Licensing Act (the “MLA”), 7 Pa. C.S. § 6101 *et seq.* The parties to the above captioned matter, in lieu of litigation, hereby stipulate that the following statements are true and correct in the settlement of the above-captioned matter, and intending to be legally bound, hereby agree to the terms of this Consent Agreement and Order (“Order”).

**BACKGROUND**

1. The Department is the Commonwealth of Pennsylvania’s administrative agency authorized and empowered to administer and enforce the MLA.
2. The Office is primarily responsible for administering and enforcing the MLA for the Department.
3. Nations Lending’s principal place of business is located at 4 Summit Park Drive, Suite 200, Independence, OH 44131.
4. Nations Lending is licensed as a Mortgage Lender, license #32975, under the MLA but is not licensed as a Mortgage Servicer.
5. Nations Lending has applied for licensure as a Mortgage Servicer.

6. "Mortgage servicer" is defined as "A person who engages in the mortgage loan business by directly or indirectly servicing a mortgage loan." 7 Pa. C.S. § 6102.

7. "Service mortgage loan" is defined as "A collecting or remitting payment or the right to collect or remit payments of principal, interest, tax, insurance or other payment under a mortgage loan." 7 Pa. C.S. § 6102.

8. A person engaged in the mortgage loan business as a mortgage servicer is required to be licensed as a Mortgage Servicer. 7 Pa. C.S. § 6111(a).

9. A mortgage lender which is only servicing mortgage loans which the mortgage lender originated, negotiated and owns is excepted from the Mortgage Servicer licensing requirement. 7 Pa. C.S. § 6111(b)(1)(ii).

#### Unlicensed Period

10. Act 81 of 2017, which included the requirement that a mortgage servicer be licensed, was signed into law on December 22, 2017.

11. The Mortgage Servicer licensing requirement found in Section 6111(a) of the MLA became effective April 27, 2018.

12. The Department began accepting applications for licensure as a Mortgage Servicer on April 1, 2018.

13. Although the Mortgage Servicer licensing requirement became effective on April 27, 2018, the Department provided an administrative grace period allowing unlicensed persons until June 30, 2018, to apply for a license without penalty for unlicensed activity.

14. The Department issued press releases on January 23, 2018, February 6, 2018, March 28, 2018, and June 15, 2018, through many sources including the Department's website, on NMLS, via social media platforms, and by e-mail to thousands of industry e-mail addresses including the mortgage associations and all existing mortgage licensees, informing both the general public and particularly existing mortgage servicers of the mortgage servicer licensing requirements.

15. Nations Lending filed its application for licensure as a Mortgage Servicer on February 22, 2023.

16. Nations Lending had servicing rights to loans which they originated, negotiated, and then sold to an investor.

17. Nations Lending contracted the servicing of these mortgage loans to a subservicer(s).

18. By servicing mortgage loans through a subservicer Nations Lending was indirectly servicing the mortgage loans.

19. By indirectly servicing mortgage loans, prior to being licensed in Pennsylvania, Nations Lending acted as a mortgage servicer when it was not licensed to do so.

20. Nations Lending cooperated with the Department regarding the matters addressed in this Order.

#### Authority of the Department

21. The Department has the authority to issue orders as may be necessary for the proper conduct of the mortgage loan business by licensees and the enforcement of the MLA. 7 Pa. C.S. § 6138(a)(4).

22. The Department may fine a person, whether licensed or subject to the provisions of this chapter and not licensed, who violates the act or commits any action which would subject the license to suspension, revocation or nonrenewal under Section 6139 up to \$10,000 per offense. 7 Pa. C.S. § 6140(a) and (b).

#### **VIOLATION**

23. Nations Lending violated the MLA when it engaged in the business of a mortgage servicer while not licensed as a Mortgage Servicer. 7 Pa. C.S. § 6111(a).

#### **RELIEF**

24. Fine. Nations Lending agrees to pay a fine of four hundred seventy-nine thousand dollars (\$479,000). The fine may be paid in eleven (11) monthly installments of \$39,916.66 and one (1) final payment of \$39,916.74 with the payment due within thirty (30) days of the Effective Date of the Order. The fine payments shall be through the Department portal at <https://www.portal.dobs.pa.gov>.

25. Licensure. Within five (5) days of the Effective Date of this order, the Department will issue a Mortgage Servicer license to Nations Lending.

## FURTHER PROVISIONS

26. Consent. Nations Lending hereby knowingly, willingly, voluntarily and irrevocably consents to the entry of this Order pursuant to the Department's order authority under the MLA and agrees that it understands all of the terms and conditions contained herein. Nations Lending, by voluntarily entering into this Order, waives any right to a hearing or appeal concerning the terms, conditions and/or penalties set forth in this Order.

27. Consumer's Rights. The Order shall not limit or impair a consumer's rights under the MLA.

28. Publication. The Department will publish this Order pursuant to its authority in the Department of Banking and Securities Code. 71 P.S. § 733-302.A.(5).

29. Entire Agreement. This Order contains the whole agreement between the parties. There are no other terms, obligations, covenants, representations, statements, conditions, or otherwise, of any kind whatsoever concerning this Order. This Order may be amended in writing by mutual agreement by the Office and Nations Lending.

30. Binding Nature. The Department, Nations Lending, and all officers, owners, directors, employees, heirs and assigns of Nations Lending intend to be and are legally bound by the terms of this Order.

31. Counsel. This Order is subject to review by the Department's Legal Division. This Order is entered into by the parties upon full opportunity for legal advice from legal counsel.

32. Effectiveness. Nations Lending hereby stipulates and agrees that the Order shall become effective on the date that the Department's Legal Division docket this Order ("Effective Date").

33. Other Enforcement Action.

- a. The Department reserves all of its rights, duties, and authority to enforce all statutes, rules and regulations under its jurisdiction against Nations Lending in the future regarding all matters not resolved by this Order.

b. Nations Lending acknowledges and agrees that this Order is only binding upon the Department and not any other local, state or federal agency, department or office regarding matters within this Order.

34. Authorization. The parties below are authorized to execute this Order and legally bind their respective parties.

35. Counterparts. This Order may be executed in separate counterparts and by facsimile or electronic format.

36. Titles. The titles used to identify the paragraphs of this document are for the convenience of reference only and do not control the interpretation of this document.

**WHEREFORE**, in consideration of the foregoing, including the recital paragraphs, the Department of Banking and Securities, Compliance Office, and Nations Lending Corporation intending to be legally bound do hereby execute this Consent Agreement and Order.

**FOR THE COMMONWEALTH OF PENNSYLVANIA, DEPARTMENT OF BANKING AND SECURITIES, COMPLIANCE OFFICE**

**FOR NATIONS LENDING CORPORATION**

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Digitally signed by John Talalai  
Date: 2023.05.12 14:49:54  
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John Talalai, Director  
Compliance Office  
Department of Banking and Securities

Date: 5/12/23

Redacted

\_\_\_\_\_  
(Officer Signature)

Jeff Goshert

\_\_\_\_\_  
(Print Officer Name)

Chief Compliance Officer

\_\_\_\_\_  
(Title)

May 12, 2023 | 9:48 AM PDT  
Date: \_\_\_\_\_

