

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF BANKING AND SECURITIES**

COMMONWEALTH OF PENNSYLVANIA :
DEPARTMENT OF BANKING AND :
SECURITIES, COMPLIANCE OFFICE :
v. : **DOCKET NO. 23 0023 (BNK-CAO)**
DELMAR FINANCIAL COMPANY :

CONSENT AGREEMENT AND ORDER

The Commonwealth of Pennsylvania, acting through the Department of Banking and Securities (“Department”), Compliance Office (“Office”), has reviewed the business practices of Delmar Financial Company (“DFC”). Based on the results of its review, together with certain disclosures DFC has made to the Department, the Office believes that DFC operated in violation of the Mortgage Licensing Act (the “MLA”), 7 Pa. C.S. § 6101 *et seq.* The parties to the above captioned matter, in lieu of litigation, hereby stipulate that the following statements are true and correct in the settlement of the above-captioned matter, and intending to be legally bound, hereby agree to the terms of this Consent Agreement and Order (“Order”).

BACKGROUND

1. The Department is the Commonwealth of Pennsylvania’s administrative agency authorized and empowered to administer and enforce the MLA.
2. The Office is primarily responsible for administering and enforcing the MLA for the Department.
3. DFC’s principal place of business is located at 1066 Executive Parkway, Suite 100, St. Louis, MO 63141.
4. DFC is licensed as a Mortgage Lender, license #74514, under the MLA but is not licensed as a Mortgage Servicer.
5. “Mortgage servicer” is defined as “A person who engages in the mortgage loan business by directly or indirectly servicing a mortgage loan.” 7 Pa. C.S. § 6102.

6. "Service mortgage loan" is defined as "A collecting or remitting payment or the right to collect or remit payments of principal, interest, tax, insurance or other payment under a mortgage loan." 7 Pa. C.S. § 6102.

7. A person engaged in the mortgage loan business as a mortgage servicer is required to be licensed as a Mortgage Servicer. 7 Pa. C.S. § 6111(a).

8. A mortgage lender which is only servicing mortgage loans which the mortgage lender originated, negotiated and owns is excepted from the Mortgage Servicer licensing requirement. 7 Pa. C.S. § 6111(b)(1)(ii).

9. DFC filed its application for licensure as a Mortgage Servicer on June 15, 2023.

10. DFC had servicing rights to loans which DFC did not negotiate or originate or did not own at the time of servicing.

11. DFC contracted the servicing of these mortgage loans to a subservicer.

12. By servicing mortgage loans through a subservicer, DFC was indirectly servicing the mortgage loans.

13. By indirectly servicing mortgage loans which DFC did not negotiate or originate or did not own at the time of servicing, DFC acted as a mortgage servicer when it was not licensed to do so.

14. DFC cooperated with the Department regarding the matters addressed in this Order.

Authority of the Department

15. The Department has the authority to issue orders as may be necessary for the proper conduct of the mortgage loan business by licensees and the enforcement of the MLA. 7 Pa. C.S. § 6138(a)(4).

16. The Department may fine a person, whether licensed or subject to the provisions of this chapter and not licensed, who violates the act or commits any action which would subject the license to suspension, revocation or nonrenewal under Section 6139 up to \$10,000 per offense. 7 Pa. C.S. § 6140(a) and (b).

VIOLATION

17. DFC violated the MLA when it engaged in the business of a mortgage servicer while not licensed as a Mortgage Servicer. 7 Pa. C.S. § 6111(a).

RELIEF

18. Fine. DFC agrees to pay a fine of eleven thousand dollars (\$11,000) with the payment due within thirty (30) days of the Effective Date of the Order. The fine payment shall be through the Department portal at <https://www.portal.dobs.pa.gov>.

19. Licensure. Upon meeting all licensing requirements as determined by the Department's Licensing Division, the Department will issue a Mortgage Servicer license to DFC.

FURTHER PROVISIONS

20. Consent. DFC hereby knowingly, willingly, voluntarily and irrevocably consents to the entry of this Order pursuant to the Department's order authority under the MLA and agrees that it understands all of the terms and conditions contained herein. DFC, by voluntarily entering into this Order, waives any right to a hearing or appeal concerning the terms, conditions and/or penalties set forth in this Order.

21. Consumer's Rights. The Order shall not limit or impair a consumer's rights under the MLA.

22. Publication. The Department will publish this Order pursuant to its authority in the Department of Banking and Securities Code. 71 P.S. § 733-302.A.(5).

23. Entire Agreement. This Order contains the whole agreement between the parties. There are no other terms, obligations, covenants, representations, statements, conditions, or otherwise, of any kind whatsoever concerning this Order. This Order may be amended in writing by mutual agreement by the Office and DFC.

24. Binding Nature. The Department, DFC, and all officers, owners, directors, employees, heirs and assigns of DFC intend to be and are legally bound by the terms of this Order.

25. Counsel. This Order is subject to review by the Department's Legal Division. This Order is entered into by the parties upon full opportunity for legal advice from legal counsel.

26. Effectiveness. DFC hereby stipulates and agrees that the Order shall become effective on the date that the Department's Legal Division docketed this Order ("Effective Date").

27. Other Enforcement Action.

- a. The Department reserves all of its rights, duties, and authority to enforce all statutes, rules and regulations under its jurisdiction against DFC in the future regarding all matters not resolved by this Order.
- b. DFC acknowledges and agrees that this Order is only binding upon the Department and not any other local, state or federal agency, department or office regarding matters within this Order.

28. Authorization. The parties below are authorized to execute this Order and legally bind their respective parties.

29. Counterparts. This Order may be executed in separate counterparts and by facsimile or electronic format.

30. Titles. The titles used to identify the paragraphs of this document are for the convenience of reference only and do not control the interpretation of this document.

WHEREFORE, in consideration of the foregoing, including the recital paragraphs, the Department of Banking and Securities, Compliance Office, and DFC intending to be legally bound do hereby execute this Consent Agreement and Order.

**FOR THE COMMONWEALTH OF
PENNSYLVANIA, DEPARTMENT OF
BANKING AND SECURITIES,
COMPLIANCE OFFICE**

Redacted

John Talalai, Director
Compliance Office
Department of Banking and Securities

Date: 07/17/2023



FOR DELMAR FINANCIAL COMPANY

Redacted

(Officer Signature)

Matthew Lense

(Print Officer Name)

President

(Title)

Date:

7/12/2023